



## CASE STUDY

**John Drover, BA, MA, LLB, LLM**

Roebothan McKay Marshall

CIVIL LITIGATION, ADMINISTRATIVE LAW, INTELLECTUAL PROPERTY  
1.5 SUPPORT STAFF

*I was skeptical at first. I wasn't convinced SiftMed could do anything more than other commercially available AI systems. I learned that SiftMed does something special and can easily take care of a tedious part of my job – organizing large volumes of information.*

The biggest challenge John faced was the amount of time it took to review his clients' medical files. These files are often hundreds or thousands of pages long, containing a lot of irrelevant information that had to be sifted through to write a compelling legal and factual argument to the insurance company, mediator, or court.

SiftMed organized the files into chronological order, removed duplicates, categorized files by type, and enabled the files to be keyword searched (including handwritten notes).

**John began to fly through case reviews 2x faster**

The highly organized files meant he could quickly find relevant information to support his case or refute that of the other side.

“Not only was I writing demand letters faster, but they were also actually getting better. The letters were shorter and more to the point, and people really appreciate that.”

Files are filled with irrelevant information.

### **Demand letters**

The AI system was trained on a large dataset of medical records and can learn which date to use to create a chronology and accurately put files into 1 of 158 different categories (ER intake records, physiotherapy, x-ray, etc.), so they can be sifted through 2x faster and you can zero in on the most relevant information.

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### Demand summaries are shorter and stronger.

*“Our old process had a lot of repetition. Files and parts of files were reviewed multiple times. Having all the team’s notes on one file stopped us from chasing down the research previously completed.”* Said John.

Team members add to the case over time. This helps share the workload, but it also means you need to keep track of all the records and information.

John’s practice, including his support staff, uses SiftMed to automate the organization of client medical files and keep all notes in one place. So, if an old case went to trial, John could easily find everything he needed to familiarize himself with the file.

*“The clerks and legal assistants often organize the files. They’re already busy, so taking that off their plate means they can work on other important things.”*

Arrivals of large volumes of additional records could derail the days of clerks and assistants and put them behind on other files. One example was that 5,000 pages would normally take a clerk 37 hours to organize. With SiftMed, it was done in under 8.

### Less time organizing large files

John’s support staff spent less time organizing large files, which helped them get through their big cases faster. SiftMed allows John to easily share cases among team members and add files to existing cases.



*It depends on the file, but some weeks I spend the vast majority of time reading medical files.*

***SiftMed cut the time reviewing a file in half so I can spend time on other files, projects, and meeting with clients.***



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SiftMed is an Intelligent Document Processing (IDP) platform that is designed to help organize and analyze medical files for personal injury practices so legal assistants, paralegals, and lawyers can quickly and accurately find the facts in medical evidence. SiftMed is dedicated to developing and using the most advanced technology available to help improve your case preparation process. Simply upload the medical records you need to review and let our technology guide you.